

		MP	MMP	AMB	MB	MMB
		MARKET PARTNER	MANAGING MARKET PARTNER	ASSOCIATE MARKET BUILDER	MARKET BUILDER	MANAGING MARKET BUILDER
<b>QUALIFICATIONS</b> To receive downline commissions, must be Active (200 PV)		<b>200 PV</b>	<b>300 PV</b> 2 Active Lines 1,200 GV	<b>400 PV</b> 3 Active Lines 2,400 GV	<b>500 PV</b> 4 Active Lines (1MMP) 4,000 GV	<b>500 PV</b> 4 Active Lines (2MMP) 7,000 GV
<b>UNI-LEVEL BONUS</b>	LEVEL 1	7%	10%	12%	12%	12%
	LEVEL 2		3%	5%	6%	7%
	LEVEL 3		—	—	3%	5%
	LEVEL 4		—	—	—	3%
	Group Volume Bonus: Personal Group Level 5 through infinity to your next Generation/MMB					

PRODUCT PACK BONUS

**\$120** for every Market Partner you personally sponsor who purchases the **\$388 Business Product Pack**

**\$150** for every Market Partner you personally sponsor who purchases the **\$520 Success Product Pack**

**\$275** for every Market Partner you personally sponsor who purchases the **\$780 Overachiever Product Pack**

BONUS PLANS

VIP CUSTOMER ACQUISITION BONUS

Earn **\$75** for every four new VIPs you enroll. If in SMART Start, paid anytime you have four new during your SMART Start period\*. If out of SMART Start, all four must enroll in the same calendar month.

SMART START BONUSES

During your SMART Start period\*:

Earn a **\$190** Block Bonus every time you enroll four new VIPs and a new Market Partner with a Product Pack. No limit.

Earn a **\$600** MONATborhood Bonus for every three Blocks (a cumulative total of 12 new VIPs and 3 new MPs with a Product Pack). No limit, but only awarded for every three Blocks.

MATCHING SMART START BONUSES

When someone you personally sponsor completes a Block, you receive an Upline Matching Bonus of **\$90** as long as you are of the same paid-as rank or higher than the Market Partner earning the Block bonus. No limit.

When a Market Partner completes a block, the first paid-as upline MMB+ earns a matching bonus of **\$30**. No limit. If the direct upline is a paid-as MMB or higher, he or she will earn both the Upline Matching Bonus and the MMB+ Matching Bonuses.

RANK ADVANCEMENT BONUS

<b>MANAGING MARKET PARTNER</b> Advancement Bonus (Enrollment Month + First 3 Full Months)	<b>\$150</b>
<b>ASSOCIATE MARKET BUILDER</b> Advancement Bonus (Enrollment Month + First 4 Full Months)	<b>\$150</b>
<b>MARKET BUILDER</b> Advancement Bonus - MP (Enrollment Month + First 5 Full Months)	<b>\$200</b>
<b>MANAGING MARKET BUILDER</b> Advancement Bonus - MP <b>Matching Advancement Bonus - Upline MMB+*</b>	<b>\$600</b>
<b>ASSOCIATE MARKET MENTOR</b> Advancement Bonus - MP	<b>\$600</b>
<b>MARKET MENTOR</b> Advancement Bonus - MP	<b>\$1,200</b>
<b>MANAGING MARKET MENTOR</b> Advancement Bonus - MP	<b>\$3,000</b>
<b>ASSOCIATE EXECUTIVE DIRECTOR</b> Advancement Bonus - MP	<b>\$6,000</b>
<b>EXECUTIVE DIRECTOR</b> Advancement Bonus - MP	<b>\$12,000</b>
<b>SENIOR EXECUTIVE DIRECTOR</b> Advancement Bonus - MP	<b>\$25,000</b>

\* Matching MMB Advancement Bonus: Paid to first upline career title MMB+, if paid-as MMB+. If not paid-as MMB+, the bonus will be forfeited and does not roll up.

PERSONAL SALES

RETAIL CUSTOMER	30%
VIP CUSTOMER	15%
SALES BONUS 1 - 1,000 PV	+3% (UP TO 33%)
SALES BONUS 2 - 2,000 PV	+5% (UP TO 35%)
SALES BONUS 3 - 3,500 PV	+10% (UP TO 40%)

\* A new Market Partner's SMART Start period is defined as the new MP's enrollment month plus the following two calendar months.

# COMPENSATION PLAN CONTINUES

BONUS PLANS CONTINUES

	AMM	MM	MMM	AED	ED	SED
	ASSOCIATE MARKET MENTOR	MARKET MENTOR	MANAGING MARKET MENTOR	ASSOCIATE EXECUTIVE DIRECTOR	EXECUTIVE DIRECTOR	SENIOR EXECUTIVE DIRECTOR
	<b>500 PV</b> 4 Active Lines (1 MMP & 1 MMB) 7,000 GV	<b>500 PV</b> 4 Active Lines (2 MMB) 7,000 GV 30,000 DV	<b>500 PV</b> 4 Active Lines (1 MMB & 2 AMM) 7,000 GV 60,000 DV	<b>500 PV</b> 5 Active Lines (3 MMB & 2 MM) 7,000 GV 120,000 DV  1 new 1st Gen MMB in the last 12 mos	<b>500 PV</b> 6 Active Lines (4 MMB & 2 MMM) 7,000 GV 300,000 DV  1 new 1st Gen MMB in the last 12 mos	<b>500 PV</b> 8 Active Lines (6 MMB & 2 AED) 7,000 GV 800,000 DV  1 new 1st Gen MMB in the last 12 mos
GENERATION BONUS						
GENERATION 1	4%	4%	4%	4%	4%	4%
GENERATION 2	—	3%	4%	4%	4%	4%
GENERATION 3	—	—	3%	4%	4%	4%
GENERATION 4	—	—	—	3%	4%	4%
GENERATION 5	—	—	—	—	3%	4%

## 90-DAY GRACE PERIOD FOR PROMOTING AN MMB

When an MP at the level of MMB or higher promotes an MMB in their personal group, for the 3 calendar months following the promotion, the upline sponsor will only be required to fulfill ½ of their career title's GV requirement to be paid-as that rank. For example, when the upline sponsor's career title is MMB, in order to be paid-as MMB, that sponsor would qualify with 3500GV during the grace period. If the direct upline sponsor is not an MMB, the grace period for GV is extended and applies for all upline sponsor levels, up to the next MMB. An upline sponsor can earn up to two GV credits for 2 or more MMBs promoted in a personal group if they are in separate lines.

## MAINTAIN YOUR PAID-AS MMB RANK

When an MMB doesn't reach paid-as MMB at least once in a rolling 6-month period, in the following month (i.e., month 7), their title will be reclassified to the paid-as title reached in 6th month. The GV will return to sponsor's GV in 7th month.

## FOUNDER POOL

MONAT Founders—those who enrolled with MONAT by September 30, 2015, and achieved Market Mentor within the next year are eligible to receive a payout from the Founder's Club Pool.

The Founder Pool is paid as shares of 1% of commissionable global volume per quarter.

Eligibility is based on paid-as status the last month of the quarter.

### SHARES

- Founders who are paid-as MM in the last month of the quarter earn one share.
- Founders who enrolled before October 1, 2014 are eligible to receive two shares.
- Founders who are paid-as SED receive one additional share.

The maximum number of shares per Founder is three, at the SED rank.

